



Opportunities in DOE manufacturing programs

SFSA Fall Leadership Meeting

September 2024

The U.S. clean energy transition relies on steel foundries

Crucial components across technology areas require casted or forged steel, including:



Specialized steel for generators and penstocks



MESC was founded in 2022 to address these types of vulnerabilities and to strengthen critical clean energy supply chains





2024

MESC is all about de-risking energy supply chains

VISION

To eliminate vulnerabilities in US Clean Energy supply chains, while driving unparalleled social, economic, and environmental impact through our programs & awards

MESC'S CORE FUNCTIONS

Manufacturing Investing

Strengthening and securing the energy supply chains America needs for a secure, clean and equitable energy system

Workforce Investing

Supporting workforce skills development by directly funding cutting-edge energy manufacturing training programs

Manufacturing Analytics Backbone

Robust modeling to guide and support DOE strategy and investments, private sector collaborative investments, and federal policy recommendations



MESC's impacts to-date



\$3.9B+ private sector investment catalyzed



8,445 construction and permanent jobs created



38% of investments in energy communities or J40 communities



1000+ students trained annually - and growing quickly



1.3M+ EVs enabled annually



\$55M+ in benefits flowing to communities through Community Benefits Plans



Manufacturing investing: Advanced Energy Manufacturing Grants and Project Credits

تhe New York Eimes Former Coal Towns Get Money for Clean-Energy Factories

An Energy Department program designed to create jobs and manufacturing in communities reliant on fossil fuels is backing projects in West Virginia, Colorado and elsewhere.



Advanced Energy Manufacturing and Recycling Grants

\$750M for Energy Communities

- 6 projects selected to date, to receive \$255M, second round under review
- Example: Boston Metal (WV) is making ultrapure chromium for green steel and other clean energy tech
- Potential future opportunities if funding is available

Energy Communities census tracts and Advanced Energy Manufacturing selections



Qualifying Advanced Energy Project Tax Credits (48C)

\$10B tax credit for investments in advanced energy projects, 40% for *Energy Communities*

>100 projects allocated \$4B to date second round under review

Accelerating many industries requiring steel casting and forging

MANUFACTURINGDIVE Deep Dive Opinion Library Events Press Releases Topics ~
DIVE BRIEF

Biden administration awards \$4B in clean energy manufacturing tax credits

The money from the 48C credit spans 35 states and is part of a slate of tax incentives funded by the Inflation Reduction Act.

Published April 3, 2024

Manufacturing Lead Editor

in 19 🗶 🖶 🖴



Manufacturing Investment: State Manufacturing Leadership Program

<u>Smart Manufacturing</u>: the use of emerging and advanced technologies to increase the efficiency of traditional manufacturing processes, resulting in fully-integrated, collaborative manufacturing systems that respond in real time.



<u>High-Performance Computing (HPC)</u>: the use of supercomputers, sophisticated models, and/or large data sets to study and solve complex scientific and technological challenges.



Safer design testing



Faster error detection



Fewer rejected parts



Lower product costs



Greater competitiveness

<u>State Manufacturing Leadership Program</u>: Round 1 Selections

12 Projects, 12 States, \$22M in Federal Funds

Grants to support new or expanded State-run Programs that support small- and medium-sized manufacturers to access smart manufacturing technologies and high-performance computing resources



Programs Supporting:

- 12 Smart Manufacturing
- 4 High-Performance Computing

Program Breakdown

- 9 New Programs
- 3 Expansions of Existing Programs

Project partners include:

- Manufacturing USA institutes / satellites
- NIST-MEPs
- Industrial Training & Assessment Centers
- Community Colleges / Networks
- Minority, Women, or Veteran-Serving Orgs
- Unions
- Historically Black Colleges and Universities

| Anticipated Program Impact: | | |
|-----------------------------|---------|---|
| | >\$450M | Economic Impact for manufacturers |
| | 3,500 | SMMs receiving TA or project scoping |
| | 1,200 | Smart manufacturing assessments |
| | 280 | Financial assistance subawards to manufacturers |

Workforce Investing: The Industrial Training and Assessment Centers (ITAC) Program Has a Two-Part Vision





The traditional ITAC program has strengthened manufacturers for over 45 years

- Overview: ITACs train the next generation of energysavvy engineers and energy management workers, and provide no-cost, in-depth energy assessments and technical assistance to small and medium-sized manufacturers (SMMs)
- "Base" Network: 36 university-based ITACs operate around the country, funded on a bipartisan basis at ~\$15M annually
- Track Record: ITACs have conducted over 21,000 assessments at manufacturers of all kinds (all of NAICS 31-33, plus water treatment plants)
- Impact:
 - ITACs typically identify >\$150,000 in potential annual savings opportunities for every manufacturer assessed
 - ITAC graduates are 2.5x more likely to work in energy than their closest academic peers





The Bipartisan Infrastructure Law allocated \$550M to expand the program in several ways



The ITAC expansion has 3 core elements:

- 1. New ITACs at community colleges, trade schools, and unions to strengthen hiring pipelines for high-quality manufacturing jobs and provide more services to small and midsized manufacturers (SMMs)
- 2. Five regional Centers of Excellence and a national Clearinghouse to support the network and help it reach more SMMs
- **3. Up to \$400M in grants for SMMs** to implement energy-saving and productivity-enhancing upgrades



MESC recently announced \$24M in new ITAC projects





Biden-Harris Administration Announces \$24 Million to Further Expand America Manufacturing Efficiency

Supported by the Investing in America Agenda, 21 Projects Acro Opportunities, Strengthen Union Labor, and Help Small Busi

WASHINGTON, D.C. – In support of the Biden-Harris Admir d , the U.S. Department of Energy (DOE) today announced i million from the Bipartisan Infrastructure Law to bolster ti workforce training programs - with a focus on jobs that dc union_raining programs.community colleres, and de WISCONSIN

energy, Higher Education, MANUFACTURING, NEWS

UW-Milwaukee leading effort to train workers for green jobs that support manufacturing

UW-Milwaukee will assist 9 community colleges in Wisconsin, Minnesota, Iowa and Illinois to establish training centers BY JOE SCHULZ + AUGUST 15, 2024

Listen



WHYY NEWS CLIMATE DESK

Bucks County Community College receives \$2M for clean energy job training

Students will work with the college's existing network of more than 170 small- and mediumsized companies to help them cut costs and reduce carbon emissions.



Listen 1:02



Mitch Engleka, 28, manufacturing engineer (right) and Nick Ball, a manufacturing technician (left), inspect a mold that creates latches to secure the spare tire on a Dodge Durango at Southco in Concordville, Pa.(Kimberly Paynter/WHYY)

This story is part of the WHYY News Climate Desk, bringing you news and solutions

for our changing region Tree Drug



Steel foundries and similar manufacturers are the largest beneficiaries of the ITAC program to date

1877

ITAC assessments (since 2004)



Implementation grants (to date)



Food, Beverage, and Tobacco Product Mfg Paper and Wood Product Mfg and Printing Plastics and Rubber Products Mfg Transportation Equipment Mfg Machinery Mfg Chemical Mfg Computer and Electronic Product Mfg Nonmetallic Mineral Product Mfg Miscellaneous Mfg Electrical Equipment, Appliance, and Component Mfg Furniture and Related Product Mfg Textile and Textile Product Mills Petroleum and Coal Products Mfg Apparel Mfg 51 Leather and Allied Product Mfg

There are several opportunities for SFSA members to engage with the ITAC Program

- 1. Engage with ITACs for potential interns, apprentices, recruits, and training for your staff
- 2. Connect with nearby planning awardees (and the Centers of Excellence supporting them) to help shape their ITAC design
- 3. Get a no-cost ITAC assessment
- 4. Use the assessment results to apply for implementation grants



1. Engage with ITACs for potential interns, apprentices, recruits, and training for your staff

Engineering

- Mechanical
- Chemical
- Electrical
- Industrial
- Etc.

Production

- Welders
- Machinists
- Industrial maintenance
- Electromechanical and mechatronics
- Smart / Advanced mfg
- Etc.

Energy management & optimization

- Energy managers
- HVAC techs
- Electricians
- Cybersecurity techs
- Insulators
- Etc.

Note: Many ITACs and ITAC Centers of Excellence also can provide training on relevant topics for your current employees. Reach out to the nearest Center of Excellence to learn more.



2. Connect with nearby planning awardees (and the Centers of Excellence supporting them) to help shape their ITAC design



Cohort of 14 New Planning Awards

3. Get a no-cost ITAC assessment

Request an assessment

Reach out to the nearest ITAC:



Or, visit: iac.university

Typical timeline: ~1 month to assessment visit ~2 months to complete report





Improve site cybersecurity infrastructure



Improve site productivity & smart manufacturing



Reduce site waste production



Reduce site greenhouse gas emissions and/or nongreenhouse gas pollution



4. Use the assessment results to apply for implementation grants





Up to \$400M in funding, available until expended. Most of it is still available.



Grants awards of up to \$300,000 per project to implement unique assessment



Eligibility exclusively for small- and medium-sized manufacturing firms, and water and wastewater treatment facilities



To address energy assessment recommendations by ITACs, DOE Combined Heat and Power/Onsite Energy Technical Assistance Partnerships, or other third-party assessors deemed equivalent by DOE



Grant Eligibility Requirements (from the BIL statute)



Annual Gross Sales¹

- Less than \$100M
- Based on manufacturing firm/entity



Annual Energy Bills¹

- Between \$100K \$3.5M
- Based on manufacturing firm/entity



Number of Employees

- Fewer than 500
- Based on facility/plant site

All three grant eligibility requirements can be determined using either last completed fiscal year or year in which the assessment was completed (if different)



ITAC Implementation Grants Process

2





Receive a Free Qualified Assessment

Small- to medium-sized manufacturer receives an energy assessment from a qualified assessor (ITAC, CHP/Onsite Energy TAP, or third-party* assessor). *Can take up to 2 months for final report.*

Apply for Grant Funding

Manufacturer applies for ITAC Implementation Grant funding of up to \$300,000 (with 50% cost share) to implement project recommendations from qualified assessments. Note, applications are open yearround, with quarterly review cycles. Get Selected and Receive Grant

3

Funding

DOE selects and works with manufacturer to finalize award size and sign award documents; after project implementation, manufacturer submits invoice(s) of incurred costs to DOE to receive grant funding

To learn more about the grants program, including FAQs and how to apply, visit

www.energywerx.org/itac

Working through a "partnership intermediary" enables a very streamlined application process!



20

Forthcoming opportunity for auto suppliers: An EV/clean energy transition playbook + ITAC TA

Expected public release: Late 2024 / early 2025

EV/Clean energy conversion and diversification



The playbook will cover several topics:

- Which internal combustion vehicle products face greater tailwinds and headwinds in the clean energy transition
- Possible EV/clean energy market opportunities, and how to identify others
- Approaches to prioritizing and pursuing new market opportunities
- Operational considerations, including financing, workforce, new certifications/standards requirements, etc.

New, interdisciplinary ITAC teams can help you deploy it:





University of Michigan and Michigan State ITAC



UI-Chicago ITAC, Argonne National Lab, Illinois Manufacturers Association, Midwest Energy Efficiency Alliance

Other Workforce Investing: Industrial Sustainability, Energy Efficiency and Decarbonization (ISEED) Collaborative

- The U.S. Department of Energy's Industrial Efficiency and Decarbonization Office's ISEED Collaborative is an initiative to help grow the readiness of the workforce knowledge and skills needed to decarbonize the U.S. industrial sector.
- The ISEED Collaborative will:
 - Assist partners to develop and disseminate instructional curricula and training programs focused on industrial sustainability, energy efficiency, and decarbonization
 - Make resources available for workers and empower learners to build skills and knowledge to contribute to sustainable manufacturing
- Up to 6 selected organizations will receive funding, technical support, and guidance over two years to develop and pilot solutions that can be scaled regionally or nationally, with broad sectoral coverage
 - Applicants need experience or networks in energy efficiency, industrial electrification or low-carbon fuels, feedstocks, and energy sources
 - Applications are due 11/01/2024



https://bit.ly/ISEEDCollaborative



Analytics backbone: Industrial Technologies Joint Strategy Team



CHARTERED BY THE SECRETARY & DEPUTY SECRETARY TO:

DEVELOP A STRATEGY
 COORDINATE INTERNALLY
 ENGAGE EXTERNALLY

SCOPE

Energy efficiency and decarbonization technologies that **reduce emissions and increase competitiveness** of the US industrial sector *in a net zero economy*.

INITIAL FOCUS AREAS

END USE SECTORS: Metals, Chemicals, Cement

CROSS-CUTTING APPROACHES: Energy Efficiency, Electrification





SFSA members can engage with MESC across these programs





Thank you

energy.gov/mesc



MESC@hq.doe.gov



Office of Manufacturing and Energy Supply Chains, U.S. Department of Energy



